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Kirtas Technologies Signs New Distributor; Expands Penetration of Pacific Basin

September 7, 2004, Victor, NY – Kirtas Technologies announced today that it has signed a new distribution agreement for its APT Bookscan 1200™ system that will increase its market penetration in the Pacific Basin region. Product Technology, Inc., based in Nagoya, Japan, has agreed to purchase its first demonstration unit slated for shipment in October 2004. The Kirtas system will arrive in Japan in time for a major technology exhibition in Tokyo where the automated book scanner will be introduced to prospective buyers from a variety of industries. In July, Kirtas signed its first international distribution agreement for sales of its book scanner in Taiwan.

“Product Technology, Inc. purchased our book scanning system after an extensive six-month marketing study conducted throughout Japan,” explained Robert Gregory, Vice President of Operations for Kirtas Technologies. “So we are very excited by the potential of this new market and confident that we have selected the right partner for addressing the libraries, businesses and government agencies likely to purchase our breakthrough technology.”

About Product Technology

Product Technology is charged with bringing a broad range of innovative technologies to Japan in partnership with offshore companies. Product Technology has been custom engineering image scanners for data acquisition in medical and education vertical markets, addressing specialized applications like clinical trials and standardized testing. They will rely on their considerable mechanical and value-added engineering expertise to install and support Kirtas units sold in Japan. In addition, the company will manage selected vertical market sales channels to quickly establish a strong foothold in target markets.

About Kirtas Technologies, Inc.

Kirtas Technologies APT BookScan 1200 is part of a complete turn-key solution that enables a fully integrated workflow from automatic book scanning at 1200 pages per hour to post-processing and PDF file creation. The revolutionary technology redefines digitization of all bound documents, delivering gentler handling and higher quality digital images faster, with fewer errors and at a lower cost than any other solution in the marketplace. The Kirtas system offers customers a high level of flexibility in the output format—TIFF, JPEG and a special compressed PDF file format. For more info, photos and demo, go to www.kirtas-tech.com.

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